2025



## Webinar Schedule



28 TU

TUESDAY

I I FEB TUESDAY

#### **Technology E&O**

Learn how to insure the growing tech industry

Learn coverages, marketing strategies, and more

**Workers Compensation** 

Learn the underwriting info to get quotes

Review a complete WC submission

**04**MAR

TUESDAY

25 MAR

**TUESDAY** 

TUESDAY

#### **Contractors**

Learn to identify & insure various contractor classes

Understand how they are rated & underwriting criteria

**Non-Profit Social Services** 

Learn about important coverages & exposures

Learn how you can get more non-profits on the books

**Allied Health E&O** 

08

**APR** 

10

JUN

Understand how to insure this booming industry

Learn how risks are underwritten

29 APR

**TUESDAY** 

IOLSDAI

**20** 

TUESDAY

TUESDAY

#### **WC for Contractors**

How to underwrite contractors for WC

Learn what contractors to target for success

**Garage Liability** 

Learn to identify garage risk exposures

Understand the coverages needed for each risk

**Marketing Strategies** 

Learn new strategies to grow your book

Master digital marketing to grow exponentially

# Register at www.cidinsurance.com

2025



### Webinar Schedule

24 JUN

**TUESDAY** 

**Cyber Liability** 

Understand why every business needs cyber

Learn how to quote online on your own in minutes

15 JUL

**TUESDAY** 

Manufacturing

Learn to insure different types of manufacturers

Learn about coverages, exposures, and more

**29** 

**TUESDAY** 

**Lessors Risk** 

Learn to identify different commercial buildings

Learn underwriting rules & submission requirements

**19** AUG

TUESDAY

Learn next level coverage differentiators

**Advanced E&O Concepts** 

Become the expert your insureds need

09 SEP

**TUESDAY** 

**Workers Compensation** 

Objectives TBD

23 SEP

TUESDAY

**Grocery & C-Stores** 

Learn to insure these different types of stores

Learn underwriting rules & submission requirements

07 oct

**TUESDAY** 

How to Run a Successful Agency

Get an overview of current trends from our CEO

Learn effective systems to grow your book & succeed

**21** OCT

TUESDAY

**Loss History** 

Learn best practices for risk management

Understand claims history, inspections & so much more

**04** 

**TUESDAY** 

**Cross-Sell EPL & Cyber** 

Learn to sell these coverages to biz owners

Become an expert and grow your book of business

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